



Sales Executive

DCL Mooring and Rigging is a growing New Orleans-based company, and an industry leader in providing products and services for heavy lift and marine applications. We are seeking a professional to join our team as Sales Executive in our New Orleans office. We offer great opportunities for individuals eager to learn and establish a career with a team that prides itself on a culture of safety, innovation, and excellence. This position reports to the Director of Sales and works closely with other Sales Executives. This person will generate sales of DCL's products and services and close sales opportunities while maintaining favorable and supportive relationships with customer, company and supplier personnel. We are looking for a self-driven, motivated and customer-oriented individual who will be a positive addition to our staff.

The ideal candidate will have impressive communication and organizational skills, be highly energized and a progressive thinker. They must be engaged and diligent in pursuit of their goals. They should excel at the basic skills of multi-tasking, working under pressure and computer proficiency. Superior negotiation skills, a positive track record in customer service, and a history of building customer relations are a must.

Qualifications listed below.

Salary is commensurate with experience, skills and education.

E -mail resume to: employment@dcl-usa.com

Qualifications:

- Bachelor/Associate degree or Sales/Customer Service experience required
- Excellent listening, negotiation and presentation skills
- Excellent verbal and written communications skills
- Proficient computer skills
- Good business ethics and high degree of integrity